

Corporate Headquarters & Regional Offices

ORLANDO

YOU DON'T KNOW
THE HALF OF IT.®



INDUSTRY LEADERS



Corporate headquarters and regional offices in the Orlando MSA are experiencing their own growth while contributing to the daily operations and overall expansion of other major industries in the region and throughout the world.

Industry leaders like **Verizon**, **EA-Tiburon**, **Lockheed Martin**, **Northrop Grumman** and the **Walt Disney Company** have a significant presence here, as does **JetBlue**, **ADP**, **Deloitte**, **Charles Schwab** and **BNY Mellon**.

Orlando is also home to the major U.S. operations of international companies like Germany's **Siemens Energy**, Japan's **Mitsubishi Hitachi Power Systems**, France's **Sanofi Pasteur Vax Design**, Italy's **Pelliconi** and Australia's **Adacel** to name a few. In total, more than 150 international companies, representing 20 countries, have facilities in Orlando.

FOCUS AREAS

- Global/Divisional/Regional Headquarters
- Financial Services
- Shared Services
- Business & Professional Services

MAJOR DEVELOPMENTS

KPMG LLC

KPMG LLC, one of the world's leading professional services firms, providing innovative business solutions and audit, tax and advisory services, is building a 55-acre, 800,000-square-foot global learning, development and innovation facility in Lake Nona. KPMG chose Orlando as the best place in the U.S. for training and building a corporate culture. They will invest \$430 million in this new state-of-the-art facility.

DELOITTE US DELIVERY CENTER

Deloitte has expanded its U.S. technology delivery center in the Orlando region employing 1,900 over the past four years and investing over \$60 million. Deloitte chose Orlando because of the region's access to large quantities of skilled, tech savvy workers, well-respected educational institutions and thriving international community.

TIMBERS RESORTS

Timbers Resorts is one of the largest independent developers and operators of world-class boutique resorts, hotels and private residence clubs. Its headquarters' relocation from Aspen, Co. to Winter Park is in direct response to its growing portfolio of properties on the East Coast; its interest in expanding further into Florida, the Caribbean and Europe; and its desire to attract top industry talent for 80 new high wage jobs.

UNITED STATES TENNIS ASSOCIATION

The **United States Tennis Association (USTA)** chose Lake Nona in Orlando based on the community's ability to exhibit extraordinary collaboration, the location's proximity to the Orlando International Airport's direct flights to almost anywhere, and the amenities that would be available for visiting families of players. USTA will create 196 new jobs over a three-year period sparking an innovation and sports performance cluster for sports-related businesses and associations.

HOLIDAY RETIREMENT

Holiday Retirement, the country's largest provider of independent senior living, chose Winter Park for its new home even though it was nearly the farthest possible location within the contiguous U.S. from its previous headquarters in Portland, Oregon. Bringing in new, Orlando-based talent with roots in hospitality was part of a larger strategic plan to further evolve the 47-year-old company. Holiday Retirement adds 157 new corporate positions to Orlando.



RECENT PROJECTS

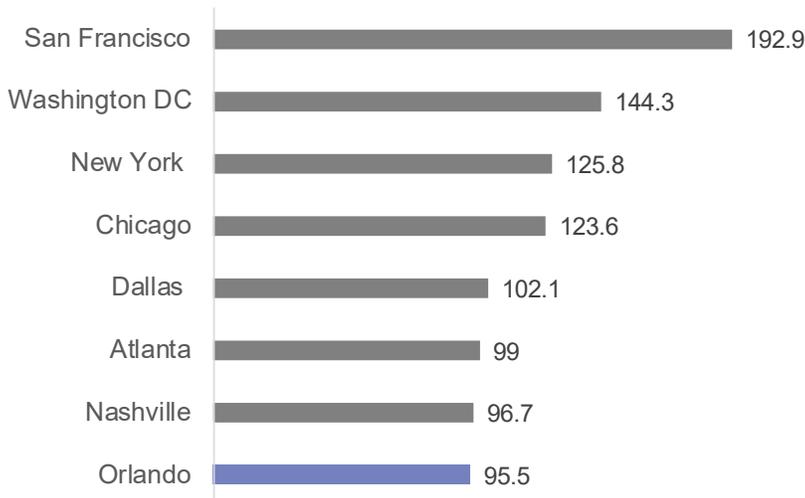
Company	Jobs	Date
LSQ	130	May 2019
Optigrate Corporation	100	Apr 2019
Timbers Resorts	80	Oct 2018
Fattmerchant	25	Jun 2018
Wyndham Destinations	200	Jun 2018
JJ's Waste & Recycling	70	May 2018
BBA Aviation	48	Feb 2018
Robinhood	210	Dec 2017
Holiday Retirement	175	Jul 2017
American Tours International	47	Jun 2017
Arrow Sky Media	114	Apr 2017
International Association of Amusement Parks and Attractions (IAAPA)	40	Feb 2017

"The heart of the industry is here and it always has been. If you were to draw a five-mile radius around our office, you're going to hit every major timeshare brand in the world. Being adjacent to the competition gives Wyndham great access to the hospitality talent pool!"

—Michael Brown, CEO, Wyndham Destinations
a Fortune 1000 Company

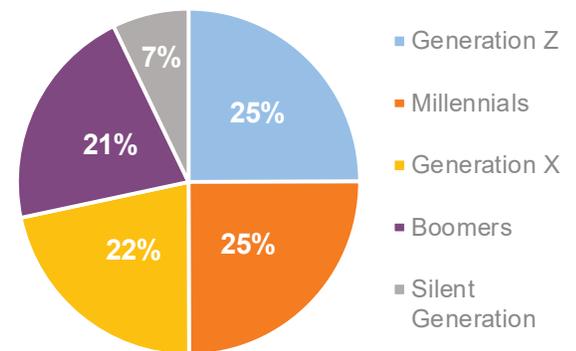


Cost of Living



Source: The Council for Community and Economic Research

Orlando MSA Population



Source: U.S. Census Bureau

Workforce Cost Comparison

Average Annual Wage

	Orlando	U.S.
Human Resources Manager	\$112,800	\$123,500
Accountant	\$71,400	\$77,826
Marketing Manager	\$115,300	\$145,278
Administrative Assistant	\$34,500	\$36,915
Sales Representative	\$64,400	\$63,112
Database Administrator	\$83,500	\$89,345

Source: Economic Research Institute, Salary Assessor



“Central Florida is a great place to do business because it has strong business and community leadership, with a shared commitment to the success of the city and the companies located here. The region’s diverse population provides access to a talented workforce, and it’s also an attractive feature when we recruit talent to Darden.”

—Rich Jeffers, Director of Media Relations and External Communications, Darden a Fortune 500 Company

ABOUT THE ORLANDO ECONOMIC PARTNERSHIP

The Orlando Economic Partnership is a public-private, not-for-profit economic and community development organization that works to advance broad-based prosperity by strengthening Orlando's economy, amplifying Orlando's story, championing regional priorities, empowering community leaders and building a brilliant region. These five foundational objectives serve to improve the region's competitiveness while responding to the needs of communities, residents and businesses.

175+

NON-STOP DESTINATIONS:
ORLANDO TO THE WORLD

#1

IN THE U.S. FOR JOB
GROWTH IN 2015-2018

#2

BEST STATE
FOR BUSINESS
(Chief Executive
Magazine)

#4

BEST TAX CLIMATE
IN THE U.S.

WHY ORLANDO?

Strong talent pipeline. Orlando's plentiful talent includes than 550,000 college students within a 100-mile radius – 75 percent of UCF graduates stay in the region.

Top-ranked infrastructure. Orlando has perfected the art of getting to and from here with 72 million visitors per year and more than \$10 billion in planned or current improvements underway.

Variety of real estate options. Orlando offers a diverse array of commercial and industrial real estate choices giving companies any option they can dream up.

Great environment for business. Orlando is in a state that is both right-to-work and has no personal income tax. Orlando also offers a business-friendly climate complete with competitive incentives and unique opportunities for partnership and collaboration.

Unbeatable quality of life. The region provides a rich lifestyle for residents through cultural opportunities, arts, fashion, music, amateur and professional sports, favorable weather and abundant recreational activities. Florida has an affordable cost of living.



For more information, contact

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